

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**



**ExcelR Solutions**

**&**



**SWAMY VIVEKANANDA RURAL  
FIRST GRADE COLLEGE**  
*Chandapura, Bangalore*

**FOR**

**Student Development & Faculty Development  
Programs on Different Emerging Software  
Technologies**

ExcelR Solutions  
49, 1<sup>st</sup> Cross, 27<sup>th</sup> Main, behind Tata Motors, 1<sup>st</sup> Stage, BTM Layout, Bengaluru, Kamataka 560068  
Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)  
www.excelr.com



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (herein after called as the 'MOU') is entered into on this the 06<sup>th</sup> day of December month 2022

(Date 06-12-2022), by and between **ExcelR Solutions,**  
(herein after referred as 'First Party')

And

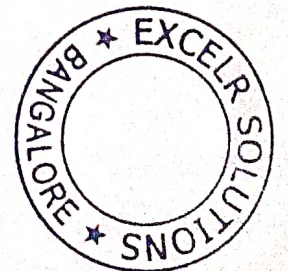
**Swamy Vivekananda Rural First Grade  
College**

(herein after referred to as "Second Party",

(First Party and Second Party are here in after jointly referred to as  
'Parties' and individually as 'Party')

### WHEREAS:

1. First Party is a EdTech company: ExcelR Solutions
2. First Party & Second Party believe that collaboration and cooperation between them will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intend to cooperate and focus their efforts on cooperation within the area of Skill Based Training, Education and Research.
4. Both Parties, being the legal entities desire to sign this MOU for advancing their mutual interests.



**NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

**CLAUSE 1: CO-OPERATION**

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the Second Party in developing suitable teaching / training systems, keeping in mind the needs of the industry.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the Second Party on various trending technologies
9. Training & Development and dissemination of knowledge for students of Second Party & affiliated colleges and employees of both the organizations.
10. ExcelR would work with incubation centers/ innovation cells of Second Party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the Second Party
11. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both organizations.

**CLAUSE 2: SCOPE OF THE MOU**

12. The budding graduates from the institutions could play a key role in the technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
13. Curriculum Design: First Party will give valuable input to the Second Party in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
14. Software Technologies Training: The First Party will provide the training to the students and faculties of the Second Party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
15. Skill Development Programs: First Party to train the students of the Second Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
16. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the Second Party on the technology trends and in-house requirements.



17. Faculty Development Programs: First Party to train the faculties of the Second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
18. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
19. There is no financial commitment on the part of the Second Party to enroll the students and faculties for the different free trainings run by the First Party under everyday Learning Initiation.
20. The First Party would extend the help in providing artifacts such as training records and certificates to the Second Party upon a written request from the second party. This information is limited to only the students of the Second Party and at the discretion of the First Party.
21. In case, the Second Party wants to conduct customized commercial training then this agreement can be amended, adding annexure with mutually agreed terms.

### **CLAUSE 3: INTELLECTUAL PROPERTY**

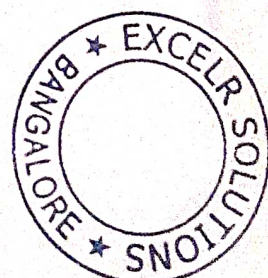
22. The First Party will have the sole rights on the curriculum and related content provided in the training and it cannot be replicated or copied without the consent of the First Party.
23. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

### **CLAUSE 4: VALIDITY**

24. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
25. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.


### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

26. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.



**AGREED:**

For: ExcelR Solutions

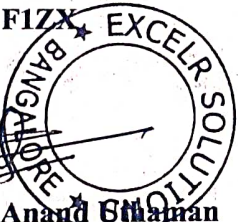
*A. Srinivas*  


**Srinivas Gurrala**  
**(Director, ExcelR)**


**Authorised Signatory**

GST:27AAEFE5003F1ZX

TIN: HYDE02965E

*Anand Uthaman*  
  
**Contact Person: Mr. Anand Uthaman**  
**Designation: BDM – Every Day Learning**  
**Mobile No: 9900818965**  
**Email ID: anand.uthaman@excelr.com**  
**Website: www.excelr.com**

For: Swamy Vivekananda Rural First Grade College

*Mr. Venkatesh Babu T.S*  
  
**Principal**  
**Swamy Vivekananda Rural First Grade College**  
**Chandapura, Anekal Taluk, Bangalore-560 087**

**Mr. Venkatesh Babu T.S**  
**Hon. Principal,**  
**Swamy Vivekananda Rural First Grade College**  
**Chandapura, Anekal Taluk, Bangalore-560099**

**Authorised Signatory**

Witness:

*[Mrs. Manju B]*

*Manju*

TNS  
2022-23



This document constitutes a **Memorandum of Understanding (MoU)** between **TNS India Foundation (TNSIF)** and **Swamy Vivekananda Rural First Grade College, Chandapura.**

This MoU is effective from, 24<sup>th</sup> November 2022, hereinafter mentioned as "**Effective Date**" by and between **Swamy Vivekananda Rural First Grade College, Chandapura** managed under the **Swamy Vivekananda Rural Education Society** affiliated to the **Bangalore University**, and hereinafter referred to as "**The College**", having PAN **AAHTS4910J** represented by its Principal, **Mr. Venketesh Babu T.S.**

**AND**

**TNS India Foundation**, a charitable organization registered under section 25 of the Companies Act 1956, having PAN number **AAECT4021D**, and having its registered office at 302, Wellington Business Park 2, Andheri-Kurla Road, Andheri East, Mumbai- 400069, Maharashtra, India, hereinafter referred as "**TNSIF**", represented by its Managing Director, Rupa Bohra.

### **Background**

**TNS India Foundation (TNSIF)**, a section 25 Company incorporated under the provision of The Companies Act, 1956 is conducting a "**Future Skills Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with **Swamy Vivekananda Rural First Grade College, Chandapura** to conduct employability training through an Online Learning Platform (OLP), and equip college faculty to drive the training program and its objectives for the final year college students. This will include activities throughout the year. Further, TNSIF will continue to support trained students on placements for 6-10 months post their final examinations

### **Facets of the Program:**

1. The employability training program includes Communication readiness, Interview readiness, Personal Development, Work readiness, and Digital readiness.
2. 75% of the training program will be delivered online through the Online Learning Platform. 25% of the training program will be delivered in-person or online by trained college faculty, depending on government regulations pertaining to COVID-19, by college faculty.
3. There is **no cost for students** to attend the above-mentioned training.
4. Each training batch size will be about 35-45 students. Students will be required to complete the training material provided on the Online Learning Platform within a designated period of time.
5. Sessions of duration 2 hours each are to be conducted weekly for each batch by college faculty. College faculty will be required to follow up with students who are not regularly completing training on the Online Learning Platform.
6. College faculty will be required to provide extra support to students who are consistently unable to clear the tests and assessments on the Online Learning Platform.
7. College faculty will provide career guidance/counseling support to students who are enrolled in this program.

8. Students will be provided a certificate on successful completion of the course with minimum attendance criteria of 90% (for both in-person and online training).
9. Students will be further supported in job linkages and placements by TNSIF from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
10. College is expected to support the successful training and placements of all students, once they take up this service with TNSIF.

**For this purpose, TNSIF requires support of the college in the following areas:**

1. Facilitating discussions and engagement with the final year degree students. This involves the following:
  - . Nominating faculty with technical and digital acumen, and having good relations with students to **undergo the Faculty Orientation Workshop** run by TNSIF. This training will equip nominated faculty to conduct TNSIF training sessions for students, and drive the training program.
  - a. Assistance in **student mobilization** and batch scheduling with ongoing final year classes.
  - b. Support in **allocating batches** (of about 35-45 students approximately) per faculty member for optimum utilization of resources and training effectiveness.
  - c. Provide assistance w.r.t. conducting **career fests drive** and continued student participation.
2. Infrastructure support for the following:
  - a. Availability of classroom for college faculty to conduct training and refresher sessions for students (assuming that in-person classes are allowed as per government regulations pertaining to COVID-19).
  - b. Require college support to conduct career fest drives in the college campus.

Upon a request by TNSIF for this support, **Swamy Vivekananda Rural First Grade College, Chandapura** has agreed to support and provide the appropriate assistance to TNSIF, as mentioned in this MoU.

Based on the above, this MOU lays out immediate next steps to be taken by both parties.

**TNSIF agrees to -**

1. Conduct training of college faculty on program objectives, coaching skills, curriculum, and requirements.
2. Support faculty to conduct Orientation sessions to make students aware about the program and register their interest.
3. Support the formation of batches per faculty member based on selection criteria for conducting the training program.
4. Provide students access to the Online Learning Platform and its learning materials.
5. Equip college faculty to provide career counselling support to students enrolled in this program.
6. Provide access to data driven insights on student performance and regularity from the Online Learning Platform to the college faculty.

7. Facilitate further linkages with vocational training partners and employers for interested students.
8. Placement reports of students linked to job opportunities will be provided to the college once placement activities commence.

**Swamy Vivekananda Rural First Grade College, Chandapura agrees to –**

1. Facilitate the dissemination of information regarding the C2C Program to the final year or recent graduates and mobilize students.
2. Recommend college faculty members who can train students and drive the training program for the said academic year.
3. Allow and encourage students to access and complete the training program through the Online Learning Platform. This includes providing time on a daily basis within the college schedule for students to gather and undertake the training via OLP.
4. Provide one contact point who could be approached for any support related to this program.

This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.


Signed:


Name: Rupa Bohra  
Managing Director,  
TNS India Foundation

21st Nov 2022

...../..... / 2022

  
**Principal**  
**Swamy Vivekananda Rural First Grade College**  
Name: Mr. Venketesh Babu T.S.  
Principal, Anekal Taluk Bangalore-560 08  
Swamy Vivekananda Rural First  
Grade College

22 / 11 / 2022



November 16th, 2022

MEMORANDUM OF UNDERSTANDING

BETWEEN Nirmaan Organisation's Skill Centre,  
Bommanahalli & Swamy Vivekananda Rural First Grade College

Nirmaan Organization is a registered NGO, started by students of BITS Pilani in 2005. We work in Education, Skill Development & Entrepreneurship, Health and well-being, and Community Social Leadership. In the past 16 years of our journey, we have impacted the lives of 1.5+ million beneficiaries with support placement assistance. Skill training center, bommanahalli is funded by Microsoft.

This Memorandum of Understanding (hereinafter referred to as "MOU") is made and entered into by and between Nirmaan Organisation's Skill Centre, Bommanahalli, whose address is No. 32, 38/1, 2nd Floor, Sri Ram Arcade, Hosur Rd, near Bosch Office, Bommanahalli, Bengaluru, Karnataka 560068, and the Swamy Vivekananda Rural First Grade College whose address: Chandapura, Anekal Taluk, Bengaluru, Karnataka 560099

**Purpose:** The purpose of this MOU is to establish the terms and conditions under which the program will meet and function. This includes the deliverables from the Nirmaan organization's side and SVRFG College's side.

1. Nirmaan Organization confirms that this program is at **no cost** to Swamy Vivekananda Rural First Grade College
2. This MOU is effective from November 2022 to March 2023.
3. **Responsibilities of Nirmaan Organisations:**

As per the understanding between the Nirmaan organization and SVRFG College, the following are the deliverables from the Nirmaan organization's side :

- Nirmaan organization to provide 45-60hrs of technical/nontechnical programs (offline mode only) an academic year specifically for those who pursue the final year of their studies Only (2022-23)
  - Course details are attached in the last page!
- Nirmaan organization provides group mentorship to boys/girls of the college who wish to get connected to counseling/mentors for career advice on our platform absolutely free of charge. (guest leauturing by microsoft based on availability)

- Students (boys and girls) can use all the resources on the Nirmaan organization platform absolutely free of charge. All our resources are available **online** mode only.
- Training & Placement assistance services will be offered to the college based on a mutually agreed basis and based on the current market / economic situation of the job market. This is will be done at NO COST to the college. It is however the final decision of the employer to decide about giving offer letters to the students.
- Course completion certificates will be given to the students those completes this program.

#### 4. Responsibilities of SVRFG College :

As per the understanding, the following are the deliverables from the side of SVRFG College :

- This program is being launched for the cohort of students as agreed between the College and Nirmaan organization.
- The college is to designate POC(s) from their side, one teacher The College is to provide the details of the POC(s) (name, gender, stream, mobile, and email address). POCs will provide coordination, communication, dissemination of information, etc. to students.
- Based on the course needs college will have to give adequate lab timing, lab facilities for students to practice, and other infrastructure based on the need of the course
- College to ensure the participation of candidates for the webinars and seminars
- College should share the details of students' data and allow us to fill out the application form and other necessary documents (10th certifatce, passport colour photo & aadhra card) for enrollment of the students to this program.

### **Course Details:**

The above courses will have 45 to 60 hours of training including (theory & lab) core, soft skills, life skills & interview preparation also we provide placements on mutually agreed basis.

**Duration:** 40 to 60 hours

**Course:** ITES Course

1 MS Office (Adv Excel, Word, PPT)

2 Soft Skills

3 Life Skills

4 Interview Preparation

5 Basic Networking

**Course:** Technical Course (IT) from 1 to 4 any one course will be trained base need of the institution.

1 Java

2 JavaScript

3 MySQL

4 Python

5 Soft Skills

6 Life Skills

7 Interview Preparation

Nirmaan Organization's Skill Centre, Bommanahalli

Name: Shiva Shekar

Designation: Centre Manager

Signature: Shiva.

Date: 16/11/2022



Swamy Vivekananda Rural First Grade College

Name: Mr. Venkatesh Babu T.S.

Designation: principal.

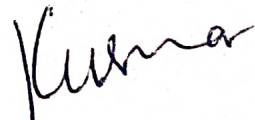
Signature:  16/11/22  
Principal.

Date: 16/11/2022  
~~Swamy Vivekananda Rural First Grade College~~  
~~Bandaru. Anant Teluk Bangalore-560 08.~~

Witness: 1

Name: Kusuma.H.S

Date: 16/11/2022

Signature: 

Witness: 2

Name: Mrs. Manju . B

Date: 16/11/2022

Signature: 